



DOING BUSINESS WITH STRANGERS

Finance and Enterprise in the Preindustrial World

May 1-2, 2015 at Yale University
 Whitney Humanities Center, Room 208
 53 Wall Street, New Haven, CT 06511

FRIDAY MAY 1, 2015

1:00-3:00pm

Chair: **Joseph G. Manning**, *Yale University*
 Discussant: **Francesca Trivellato**, *Yale University*

Phillip I. Ackerman-Lieberman, *Vanderbilt University*,
 “Balancing One’s Obligations Between God and Mammon:
 Law and Mercantile Practice Among the Geniza Merchants”

Bruce S. Hall, *Duke University*, “Salt, Slavery, and
 Credit in the Functioning of Saharan Commerce”

3:30-5:30pm

Chair: **Eric Hilt**, *Yale University* and *Wellesley University*
 Discussant: **Christopher Udry**, *Yale University*

Cihan Artunç, *University of Arizona*, “Firm Organization
 in Egypt between 1910 and 1949: Evidence from the
 Mixed Courts”

Madeleine Zelin, *Columbia University*, “Local Knowledge:
 Explorations in China’s Encounter with
 the Modern Company”



SATURDAY MAY 2, 2015

9:30-12:00pm

Chair: **José-Antonio Espin-Sanchez**, *Yale University*
 Discussant: **Naomi Lamoreaux**, *Yale University*

Lutz Kaelber, *University of Vermont*, “Financing Business:
 Max Weber on Equity and Debt in Medieval Partnerships”

Yadira González de Lara, *University of Valencia*, “The Impact
 of Formal Monitoring on Financial Development:
 From Debt to Equity in Late Medieval Venice”

Nadia Matringe, *CNRS-Paris*, “Credit Reallocation & the
 Financing of International Trade: Deposit Banking in
 Sixteenth-Century Lyons”

1:00-3:30pm

Chair: **Timothy Guinanne**, *Yale University*
 Discussant: **Philip Hoffman**, *Caltech*

Bram Van Hofstraeten, *Maastricht University*, “Opting for
 Private Partnerships in Early Modern Antwerp (1480-1620)”

Joost Jonker, *Utrecht University* and **Oscar Gelderblom**, *Utrecht
 University*, “Direct Finance in the Dutch Golden Age”

Jessica Hanser, *Yale-NUS*, “The Canton Debts Crisis, 1779-81”

www.econ.yale.edu/~egcenter/EHindex.htm

(Click on “May 2015 Conference” on the left side of the page)

The conference is free and open to the public,
 but **please register online.**

With the generous support of the Edward J. and Dorothy Clarke Kempf Memorial Fund, the European Studies Council, the Program in Economic History at Yale, the Whitney Humanities Center, and the Netherlands Organisation for Scientific Research (NWO).

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