

Lorenzo Caliendo

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CURRENT EMPLOYMENT AND AFFILIATIONS

Yale University,

School of Management
Professor of Economics
Department of Economics and Cowles Foundation
Professor (Secondary appointment)
Jackson Institute for Global Affairs
Research Fellow

National Bureau of Economic Research,

Research Associate

EDITORIAL POSITION

2019 – **Associate Editor**, *Econometrica*
2018 – **Associate Editor**, *Journal of European Economic Association*
2016 – **Associate Editor**, *Journal of International Economics*

PREVIOUS ACADEMIC EMPLOYMENT

2017 – 2018 **Yale University**, Department of Economics
Associate Professor of Economics
2016 – 2017 **Yale University**, School of Management
Associate Professor of Economics
2011 – 2015 **Yale University**, School of Management
Assistant Professor of Economics
2011 – 2017 **Yale University**, Cowles Foundation for Research in Economics
Research Staff
2010 – 2011 **Princeton University**, Department of Economics
Visiting Research Fellow, I.E.S.
2009 – 2010 **The University of Chicago**, Department of Economics
Lecturer in Economics

EDUCATION

2010 **The University of Chicago**, Department of Economics
Doctor of Philosophy in Economics,
2006 **The University of Chicago**, Department of Economics
Master of Arts in Economics,
2005 **University of Auckland**, Department of Economics
Master of Commerce (Economics), *First Class Honors*
2003 **Universidad Católica del Uruguay**
Licenciatura en Economía de la Empresa

JOURNAL PUBLICATIONS

- “Trade and Labor Market Dynamics: General Equilibrium Analysis of the China Trade Shock” (with M. Dvorkin and F. Parro) NBER Working Paper version “The Impact of Trade on Labor Market Dynamics” No. 21149, 2015
Econometrica (2019) 87(3): 741–835
- “The Impact of Regional and Sectoral Productivity Changes on the U.S. Economy” (with F. Parro, E. Rossi-Hansberg and P. Sarte)
NBER Working Paper No. 20168, 2014
The Review of Economic Studies (2018) 85(4): 2042–2096
- “Estimates of the Trade and Welfare Effects of NAFTA” (with F. Parro)
NBER Working Paper No. 18508, 2012
The Review of Economic Studies (2015) 82(1): 1-44
- “The Anatomy of French Production Hierarchies” (with F. Monte and E. Rossi-Hansberg)
NBER Working Paper No. 18259, 2012. CEPR Discussion Paper No. 9073, 2012. Cowles Foundation Discussion Paper No. 1867, 2012
Related blog article: “Firms Reorganize to Grow (by hiring workers that know and earn less)” August 2012, VoxE
The Journal of Political Economy (2015) 123(4): 809-852.
- “The Impact of Trade on Organization and Productivity” (with E. Rossi-Hansberg)
NBER Working Paper No. 17308, 2011
The Quarterly Journal of Economics (2012) 127(3): 1393-1467

OTHER PUBLICATIONS

- “Exporting and Organizational Change”, (with F. Monte, and E. Rossi-Hansberg)
In L. Y. Ing and M. Yu, World Trade Evolution: Growth Productivity and Employment, Routledge, 2018
- “Changing Partners on a Trading Bloc: The MERCOSUR Case” (with F. Parro)
In Hamid Beladi, E. Kwan Choi (ed.) New Developments in Computable General Equilibrium Analysis for Trade Policy (Frontiers of Economics and Globalization, Volume 7), Emerald Group Publishing Limited, pp.41-60.

WORKING PAPERS

- “Productivity and Organization in Portuguese Firms” (with G. Mion, L.D. Opromolla, and Esteban Rossi-Hansberg)
NBER Working Paper No. 21811, 2015

- “Tariff Reductions, Entry, and Welfare: Theory and Evidence for the Last Two Decades” (with R. C. Feenstra, A. M. Taylor, and J. Romalis)
NBER Working Paper No. 21768, 2015
- “Goods and Factor Market Integration: A Quantitative Assessment of the EU Enlargement” (with Fernando Parro, Luca Oromolla, and Alessandro Sforza)”
NBER Working Paper No. 23695, 2017
- “Distortions and the Structure of the World Economy” (with Fernando Parro and Aleh Tsyvinski)
NBER Working Paper No. 23332, 2017
- “On the dynamics of the Heckscher-Ohlin theory”
MFI Working Paper No. 2010-011

ACADEMIC REVIEWER

Referee work for: *Econometrica*, *American Economic Review*, *Journal of Political Economy*, *Quarterly Journal of Economics*, *Review of Economic Studies*, *National Science Foundation*, *American Economic Journal (Applied, Macroeconomics, Microeconomics)*, *Economic Journal*, *Canadian Journal of Economics*, *Economic Inquiry*, *European Economic Review*, *International Economic Review*, *International Economics and Economic Policy*, *International Journal of Industrial Organization*, *Journal of Economic Development*, *Journal of Economic Growth*, *Journal of Economic Theory*, *Journal of International Economics*, *Journal of Monetary Economics*, *Journal of the European Economic Association*, *Management Science*, *Review of Economic and Statistics*, *The RAND Journal of Economics*, *Theoretical Economics*, *Agencia Nacional de Investigación e Innovación (ANII) evaluación de Programas - Fondo Clemente Estable*.

SHORT VISITING POSITIONS

- Visiting Scholar, Federal Reserve Bank of Minneapolis, Fall 2009
- Simmons Visiting Scholar, Brown University, Rhodes Center. 2013 to 2018
- Banco de Portugal - Lisbon, August 2016
- PUC-Chile, September 2015
- Federal Reserve Bank of St. Louis, November 2014
- CREI, Universitat Pompeu Fabra Barcelona, Spring 2012
- Federal Reserve Bank of Richmond, Spring 2012

COMMITTEES

- Member of the *Program Committee* for LACEA-LAMES, 2019.
- Member of the *Program Committee* for the Society for Economic Dynamics, 2015-17.

- Member of the *Advisory Committee* of Inter-American Development Bank (IDB) Trade, Integration, and Growth Network (TIGN) LACEA – TIGN.
- Member of the *Scientific Committee* for the Research Institute for Development, Growth and Economics (RIDGE), Trade and Firm Dynamics Workshop.
- Member of the *Scientific Committee* for RIDGE Summer School in Economics, RIDGE

FELLOWSHIPS, GRANTS, HONORS

- Premio Morosoli (a la cultura uruguaya), Uruguay, Fundación L. Rubial 2017
- MacMillan Faculty Research Grant, Yale University, 2011
- National Prize in Economics (Premio Raúl Trajtenberg) Uruguay, Udelar 2010
- Esther and T.W. Schultz Dissertation Fellowship, University of Chicago, Dept. of Economics, 2009
- Thinker Field Research Grant, the University of Chicago, CLAS, 2008
- National Prize in Economics, Uruguay, ACADECO, 2007
- University Unendowed Fellowship, The University of Chicago, Dept. of Economics, 2005-2009
- New Zealand Foreign Aid Scholarship, University of Auckland, 2003 - 2005

TEACHING AWARDS

- Yale SOM Alumni Association Teaching Award, Yale School of Management, 2019
Teaching prize awarded annually by vote of the MBA students.
- Class of 2017 Core Curriculum Teaching Award, Executive MBA, Yale School of Management, 2017
Teaching prize awarded annually by vote of the Executive MBA students.
- Yale SOM Alumni Association Teaching Award, Yale School of Management, 2014
Teaching prize awarded annually by vote of the MBA students.
- Class of 2014 Core Curriculum Teaching Award, Executive MBA, Yale School of Management, 2014
Teaching prize awarded annually by vote of the Executive MBA students.
- Outstanding TA Award - Top TA exec-MBA voted by students. University of Chicago, Booth, 2009
- Teaching Excellence award, The University of Chicago, Booth, 2009
- Teaching Excellence award, The University of Chicago, Booth, 2008

PHD STUDENTS

Benjamin Friedrich (Placement: Kellogg School of Management)

Eunhee Lee (Placement: University of Maryland)

Federico Esposito (Placement: Tufts University)

Mathew Grant (Placement: I.E.S. Princeton)

Lezhen Wu (Placement: Fudan SOM)

Max Perez Leon Quinosa (Placement: Analysis Group)

KEYNOTE SPEECHES

- Research Center of Global Value Chains (GVC) at University of International Business and Economics in Beijing, 2019
- DIEW 2019 Aarhus University, 2019
- Nankay University, 2018
- CEPR Research Network on Global Value Chains, Universidad de Granada, Trade and Development in Chile, 2018
- Seventh International Conference "Industrial Organization and Spatial Economics" St. Petersburg, 2018
- International Conference on Economic Growth - Napoli, 2017
- DEGIT XIV - UCLA, 2009

INVITED SEMINARS, CONFERENCES AND PRESENTATIONS

2019: CREI- Universitat Pompeu Fabra, The Geneva Trade and Development Workshop, IMF, The University of Southern California, The University of Texas at Austin, Summer Workshop in TRADE Sciences Po, Center on Japanese Economy and Business (CJEB) Tokyo Conference, Università degli Studi di Cagliari, SED-WUSTL, University of Georgia (scheduled), SITE summer conference on migration at Stanford, Columbia NYU Mini Conference on Trade and Labor Economics (scheduled), The University of Hong Kong (scheduled).

2018: University of Chicago, Princeton University, Rochester, WUSTL-mini-conference, World Bank, Bank of Canada, CEMFI, CREST, IMF, Juli Plant Grainger Conference, Madison, Pontifical Catholic University of Rio de Janeiro, Fundação Getulio Vargas- São Paulo, School of Economics and Management, Tsinghua University, Brown University, Indiana University-Bloomington, Purdue, AEA-Pennsylvania, IADB, ORT Uruguay, Universidad de Montevideo, Universidad Catolica del Uruguay, SEU, Departamento de Economia UDELAR, DECON Udelar, CCER Peking University, University of Copenhagen, Aarhus University, Oslo University, LACEA Invited Session.

2017: Columbia University, LSE International Trade and Macro seminar, Midwest Macro Conference, LACEA Invited Session, Science-Po, IOWA State, SEU-Uruguay, IEA World Congress, IES Summer Workshop, Princeton University, Banco de Mexico, “Imports and Global Value Chains Conference” University of Nottingham, UCLA, Drexel University, Fudan University, Shanghai University of Finance and Economics, INSEAD, National University of Singapore, Singapore Management University, Dallas Fed, Arizona State University, Conference: The Economics & Politics of Globalization (New Orleans), IMF

2016: Minneapolis Federal Reserve, Bank of Italy, University of California Berkeley, Dartmouth College, University of Toronto, Georgetown University, Sociedad de Economistas de Uruguay, University of Montreal, University of Copenhagen (Conference in Urban Economics), Federal Reserve of Philadelphia, BI Norwegian School of Economics, Society of Economic Dynamics – Toulouse, U.S. Census Bureau, RIETI Conference on Geography, Inter-firm Network, and Trade

(Tokyo), The University of Tokyo, NBER- ITI March Program Meeting, University of Connecticut, The Academic Network (TRISTAN) Workshop, IEB-Universitat de Barcelona

2015: Harvard-MIT, Chicago-Booth, Stanford, World Bank, UCLA, NYU, NYU-Atlanta Fed conference, Duke, CREST, ETH Zurich, Maryland, UCSD, UC Davis, Yale, NBER Summer Institute, SED-Warsaw, Syracuse, PUC-Chile, EEA-Manheim, CREI- Universitat Pompeu Fabra, CEMFI, Universitat de Barcelona IAE, University of Michigan, Ryerson University.

2014: FRB of St. Louis, SEU-Uruguay, NBER Summer Institute, University of British Columbia, Central European University, Peterson Institute, The University of Nottingham, Oxford University, Penn State University, London School of Economics.

2013: Brown University, NAFTA at twenty conference at Hoover Institution (Stanford University), Calgary University, Stanford University, Federal Reserve Board, University California at Davis, National University of Singapore, The Chinese University at Hong Kong, City University of Hong Kong, Society of Economic Dynamics – Seoul, Universidad Católica de Chile, DECON Udelar, Universidad de Montevideo, University of Wisconsin-Madison, Banque de France, Paris trade Seminar – PSE - Paris 1 and Sciences Po.

2012: Yale University, Vanderbilt University, Peking University, Arizona State University, Toronto University, New Structural Economics Conference – Beijing, European Economic Association – Malaga, Society of Economic Dynamics – Cyprus, CAP Workshop at Aarhus University – Denmark, Universidad Carlos III, Universidad de San Andres, Richmond Fed., CREI-Universitat Pompeu Fabra.

2011: UCLA, Boston College, Princeton University, Yale University, Utah State, University of Colorado.

2010: Stanford University, Columbia University, Princeton University, Yale University, NBER Summer Institute, Penn State University Conference: “New Faces in International Trade”, Yale University SOM, UCLA-Anderson, University of British Columbia, Duke, Ohio State, Notre Dame, London School of Economics, CREI- Pompeu Fabra, Brown University, The University of Chicago, Wisconsin Madison, Georgetown.

2009: The University of Chicago Department of Economics, Chicago Booth, Chicago Fed, Minneapolis Fed, LACEA-LAMES, Southern Workshop in Macroeconomics - SWIM Auckland, New Zealand, La Pietra-Mondragone.

2008: Central Bank of Uruguay, XXIV Jornadas Anuales de Economía, Central Bank of Uruguay, Universidad de Montevideo, The University of Chicago Department of Economics

DISCUSSIONS

- 2019 NBER, Summer Institute - EFEG “Estimating Who Benefits From Productivity Growth: Direct and Indirect Effects of City Manufacturing TFP Growth on Wages, Rents, and Inequality” by Richard Hornbeck and Enrico Moretti

- 2019 X BIS Consultative Council of the Americas Research Conference “Macro models and micro data”, BCRA, Buenos Aires, Argentina. “Intra and Inter-industry Misallocation and Comparative Advantage” by José Pulido
- 2018 IES Summer Workshop, Princeton University, “Business Groups as Knowledge-Based Hierarchies of Firms” by Carlo Altomonte, Luis Garicano, Gianmarco I.P. Ottaviano, and Armando Rungi
- 2018 LACEA – TIGN, “Riding on the new silk road: quantifying welfare gains from high-speed highways” Mingzhi Xu
- 2018 NBER, IFM group, “Technology and Non-Technology Shocks: Measurement and Implications for International Comovement ”, by A. Levchenko and N. Pandalai-Nayar
- 2018 Annual JRCPPF Conference, Princeton University, "Tradability and the Labor Market Impact of Immigration: Theory and Evidence for the U.S", by A. Burstein, G. Hanson, L. Tian, and J. Vogel
- 2018 American Economic Association meeting, Pennsylvania, "Granular Comparative Advantage", by C. Gaubert, and O. Itskhoki
- 2017 NBER - Trade and labor markets conference, "Trade Displacement Multipliers: Theory and Evidence Using the U.S. Trade Adjustment Assistance" by I. Kondo
- 2017 ELSNIT 2017, "Trade Liberalization and the Great Labor Reallocation" by Y. Zi
- 2017 NBER Summer Institute, "Trade, Agglomeration Effects, and Labor Markets: Theory and Evidence" by R. Adao, C. Arkolakis, and F. Esposito
- 2017 NBER Summer Institute, "Capital Accumulation and Dynamic Gains from Trade" by B. Ravikumar, A.M. Santacreu, and M. Sposi
- 2017 LACEA – TIGN – RIDGE, "Trade and Minimum Wages in General Equilibrium: Theory and Evidence". By X. Bai, A. Chatterjee. K. Krishna and H. Ma
- 2016 IES Summer Workshop, Princeton University, "International Trade, Income Distribution and Welfare" by P. McCalman
- 2016 NBER Summer Institute, "Grounded by Gravity: A Well-Behaved Trade Model with External Economies" by K. Kucheryavyi, G. Lyn, and A. Rodriguez-Clare
- 2015 American Economic Association meeting, Boston, "Multinational Production and Comparative Advantage " by V. Alviarez
- 2015 American Economic Association meeting, Boston, "State Taxes and Spatial Misallocation" by P. Fajgelbaum, E. Morales, J.C. Suarez, and O. Zidar

- 2014 IES Summer Workshop, Princeton University, "Accounting for Changes in Between-Group Inequality" by A. Burstein, E. Morales, and J. Vogel
- 2014 RIDGE, "Customs" by C. Volpe, J. Carballo y A. Graziano
- 2014 LACEA – TIGN, "Exporting, Coordination Complexity, and Service Outsourcing" by Giuseppe Berlingieri
- 2014 American Economic Association meeting, Pennsylvania, "Monopolistic Competition And Optimum Product Selection: Why and how heterogeneity matters? " by A. Nocco, G.I.P. Ottaviano, and M. Salto
- 2013 IES Summer Workshop, Princeton University, "Trade and the Topography of the Spatial Economy" by A. Arkolakis and T. Allen
- 2013 American Economic Association meeting, San Diego, "Scale Effects and Productivity Across Countries" by N. Ramondo, A. Rodriguez-Clare and M. Saborio-Rodriguez
- 2012 International Trade Workshop, Federal Reserve Bank of Philadelphia. "Technology, Trade Costs, and the Pattern of Trade with Multi-Stage Production" by R. C. Johnson and A. Moxnes
- 2012 IES Summer Workshop, Princeton University, "Scale, Scope, and the Expansion Strategies of Multinational Firms" by S. Yeaple
- 2012 New Faces in International Trade Conference, Penn State University, "Trade and Interdependence in a Spatially Complex World" by M. Fabinger
- 2011 New Faces in International Trade Conference, Penn State University, "Gravity and Extended Gravity: Estimating a Structural Model of Export Entry" by E. Morales, G. Sheu and A. Zahler
- 2011 LACEA – TIGN, "Borders, Geography, and Oligopoly: Evidence from the Wind Turbine Industry" by K. Cosar, P. Grieco, and F. Tintelnot

TEACHING EXPERIENCE

YALE UNIVERSITY, SCHOOL OF MANAGEMENT

MGT 425, Macroeconomics, Yale University, 2014, 2015, 2016, 2017, 2019

MGT 416, IE South Africa, Yale University, 2019

GLBL 840, Macroeconomics, Yale University, 2017

MGT 425, e425 (executive) Macroeconomics, Yale University, 2013, 2016, 2017

MGT 404, e404 (executive) Basics of Economics, Yale University, 2015

MGT 625, International Trade, Yale University, 2013

MGT 620, 826, International Economics, Yale University, 2012-2013

YALE UNIVERSITY, DEPARTMENT OF ECONOMICS

2nd year Phd. International Trade I and II, Yale University, 2017, 2018, 2019

2nd year Phd. Advanced Macroeconomics, Yale University, 2014

PONTIFICA UNIVERSIDAD CATÓLICA DE CHILE

Advanced Topics on International Trade (Graduate course), summer 2015

UNIVERSIDAD DE LA REPUBLICA, FACULTAD DE CIENCIAS SOCIALES

Advanced Topics on International Trade (Graduate course), summer 2013

UNIVERSIDAD DE LA REPUBLICA, FACULTAD DE CIENCIAS ECONÓMICAS

Advanced Topics on International Trade (Graduate course), summer 2018

UNIVERSIDAD DE MONTEVIDEO

Graduate International Trade, Universidad de Montevideo, summer 2008, 2013

THE UNIVERSITY OF AUCKLAND

Econ 711, Macroeconomics (Core Macro Graduate Course) – TA, 2004

Econ 221, Introduction to Econometrics – TA, 2004

Econ 111, Introduction to Macroeconomics – TA, 2004

Econ 321, Econometric Theory– TA, 2003

THE UNIVERSITY OF CHICAGO, DEPARTMENT OF ECONOMICS

Econ 202, Intermediate Macroeconomics, Lecturer 2009 – 2010

Econ 330, Theory of Income I (Core Macro Graduate Course) – TA, 2007 – 2008

Econ 271, Introduction to International Finance – TA, 2008

Econ 201, Advanced Microeconomics – TA, 2006

THE UNIVERSITY OF CHICAGO, BOOTH

Business 33801, Economics of the Firm (Core Micro MBA Course) – TA, 2008

Business 42001, Competitive Strategy – TA, 2007 – 2008

OTHER EMPLOYMENT EXPERIENCE

- Consultant for the IADB, 2018-2019
- Consultant for the World Bank, 2018
- Summer Internship, IMF Monetary and Financial Systems Department, 2006
- Tuatara FX Risk Management, Auckland New Zealand, summer 2004
- Ministry of Public Health, Montevideo Uruguay, 1996 - 2002
- Ministry of Industry Energy and Mining, Montevideo Uruguay, Summer Internship, 1999.